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Dealer Offers Double Benefits

Walters of Peterborough is a prime example of the new generation of progressive, multi-million pound office dealers which offers a specialist interiors division for major projects, and is far removed from the traditional concept of "copier paper and staplers". The company was founded 40 years ago, and offers a wide portfolio of quality products matched to a caring "everything to someone" approach.

Walters has developed a reputation for reliability and meeting deadlines, and a notable leading customers is the well established accountancy practice of Bulley Davey, with offices across East Anglia. Their move to a new business park outside Peterborough stimulated assessment of existing storage systems and the disposal of shelving and cumbersome four drawer cabinets. This was combined with the need to present a modern image and meet current needs for safe and multi-faceted configurations. Peter Billingham of Walters had seen the new Railex Doublestore concept at an exhibition, and knowing the Railex pedigree as the longest established British storage manufacturer he was confident to recommend this unique design as the optimum solution for his customer.

For Julian Higgins at Bulley Davey it was truly a case of not believing it until he had seen it "it really is a dramatic step for storage, especially as

regards the fact that a single unit is the equivalent of five of the old traditional four drawer cabinets. This has saved enormous space, whilst being easier for access and much more versatile in terms of contents. The neat, silver finish looks great in situ and everybody is very comfortable with the Doublestore design. The rotation from the contents section to the flush exterior adds a major dimension to the interior environment."



Literally for the record, each Railex Doublestore occupies just 1.67 square metres of space, and the inner hub rotates 180 degrees as necessary. Any type and permutation of contents is possible, each unit is 2348mm high by 788mm deep and there are nearly 20 standard colours available.